

# SENIOR PROJECT MANAGER

## Zurich or Rotterdam

Embotech is an award-winning software scale-up developing cutting edge autonomous driving solutions, with focus on private ground applications such as Autonomous Terminal Tractors (ATT) at port terminals and logistics centers and Automated Vehicle Marshalling (AVM) in passenger car factories. We are delivering safe autonomous transportation by leveraging the real-time optimization technology that we have been developing since 2012.

Our team is comprised of highly skilled employees with a passion for excellence and efficiency. We are looking for highly motivated people to help us solve one of the most complex challenges of tomorrow and take our company to the next level.

You will join the Commercial Vehicle Automation (CVA) team as Senior Project Manager who can lead and manage multiple complex ATT projects bringing them from conception to successful completion.

### Responsibilities:

#### Project Management & Execution:

- Lead end-to-end project planning, execution, and delivery of pilot and rollout projects for automated yard tractors.
- Coordinate timelines, budget, resource allocation, and stakeholder communication to meet project milestones.
- Oversee on-site operations, including system testing, commissioning, rollout and performance validation.

#### Customer Engagement:

- Act as the primary point of contact for customers during project phases.
- Build and maintain strong relationships with customer operations teams, ensuring alignment on goals and expectations.
- Strategically plan and execute customer engagement activities, including demonstrations and Proofs of Concept (POCs).

#### Operational Oversight:

- Collaborate with engineering, product, and operations teams to ensure vehicles meet compliance standards, including safety and regulatory requirements.
- Monitor and report on system performance during testing and deployment phases.
- Identify improvement opportunities for operational efficiency and scalability.

### Collaboration:

- Support the integration and configuration of autonomous systems to meet customer needs.
- Provide detailed feedback and insights to drive product and feature development.

### Qualifications:

- **7+ years** of project management or operations experience in logistics, robotics, autonomous vehicles, or related industries.
- Bachelor's degree in engineering, business, or a related field.
- Proven ability to manage complex projects with multiple stakeholders.
- Project management certification (PMP, CAPM or the likes) preferred
- Strong analytical skills to support data-driven decision-making.
- Exceptional communication and relationship management skills.
- Detail-oriented with the ability to balance deep focus and big-picture thinking.
- Willingness to travel and collaborate with teams across multiple locations.
- Experience with autonomous driving systems