

# Chief Financial Officer (CFO)

## Zürich

Embotech is an award-winning software scale-up developing cutting edge autonomous driving solutions, with focus on private ground applications such as Autonomous Terminal Tractors (ATT) in port terminals and logistics centers and Automated Vehicle Marshalling (AVM) in passenger car factories. We are delivering safe autonomous transportation by leveraging the real-time optimization technology that we have been developing since 2013.

Our team is comprised of highly skilled employees with a passion for excellence and efficiency. We are looking for highly motivated people to help us solve one of the most complex challenges of tomorrow and take our company to the next level.

We are seeking an exceptional Chief Financial Officer (CFO) to drive the financial strategy and scale-up of Embotech as we strive to become one of Europe's leading tech companies. We believe that sustainable growth is achieved through strong financial planning, strategic capital allocation, and robust financial controls. As CFO, you will be instrumental in shaping our path to market leadership, ensuring we reach our ambitious revenue targets while fostering a culture of high performance and excellence.

As CFO, you will be responsible for financial planning and analysis, accounting, legal, tax, treasury, and investor relations functions. The position is based in Zurich, Switzerland and reports to the CEO. Preferred starting: ASAP.

### Key responsibilities:

- Build a world-class finance organization that exemplifies operational excellence across FP&A, accounting, legal, tax, treasury, and investor relations.
- Craft and execute a financial strategy that propels sustainable growth and profitability through efficient capital allocation and robust financial controls.
- Establish best-in-class financial reporting and forecasting capabilities that provide real-time, accurate insights to drive informed decision-making.
- Serve as the most-trusted advisor to the CEO, executive team, and Board of Directors, shaping strategic direction with financial insights & guidance.
- Craft a compelling financial narrative that articulates our value proposition, resonates with investors, and positions us as an attractive investment opportunity.
- Engineer a robust capital architecture to support our growth ambitions.
- Identify and execute opportunities to drive financial process automation resulting in scalability.
- Attract, develop, and retain top finance talent, fostering a high-performance culture within your organization.
- Ensure compliance with relevant accounting standards as per Swiss GAAP FER .

### Qualifications:

- Master's degree in Finance, Accounting, Economics or a related field; MBA preferred.
- Proven track record as a CFO, VP Finance, or other senior finance leader, with experience scaling high-growth tech companies from €10M to €100M+ in revenue.
- Extensive experience in capital raising for startups/scale-ups - expertise with M&A and exit experience is a plus.
- Exceptional leadership skills, with the ability to inspire and motivate cross-functional teams via clear communication, high emotional intelligence, and a humble, ego-free approach.
- Extraordinary business acumen paired with the ability to translate financial data into strategic insights and actionable recommendations.
- A winning mindset and laser-focus on results.
- Strong commitment to upholding our company success principles and fostering a collaborative, empathetic working environment that unlocks high performance.
- Fluency in English & German
- Knowledge of the autonomy tech market is an advantage.

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